

FAX# 703 528 7880
CREDIT RISK !!!
HARRIS REPORT FROM REP
CHANGES OCT26/12 15.45
*** WFTV-TV ***

REP. # _____ OFF. # 6556 SALESMAN # _____

BUYER NAME STEVE HAZELTON

SALES PRSN WA- JOE KNAUER

CONTRACT # 6398469

CLASS:	NATL.	LOCAL	REGIONAL
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ORDER

PRDCT	<u>RPOF-PENA, SANTI, SMIT</u>	EST #	COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT29/12 NOV5/12 WK-2

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____

DATE OCT26/12 15.45

REP: TO LENA
FR JULIE
OKD M1
TTLS RTS
PLS CFM, THX 10/26

STA:

***** THIS IS A CASH IN ADVANCE SCHEDULE *****

RPOF 3 PAC--- PENA, SANTIAGO, SMITH

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
4		S	1100P-1130P	30		\$2,000.00	11/2	11/3	0		F-SA	0
PROGRAM : NEWS												
CON COM1 : 1X PER DAY												
11		A	1100P-1135P	30		\$2,000.00	11/1	11/2	2		TH-F	2
PROGRAM : NEWS												
ORD COM1 : TP AND NEWS RUNS LATE FRIDAY DUE TO COLLEGE FBALL												
THIS IS A MAKE-GOOD FOR NOV2 ON LINE-4 FOR 2 SPOTS/WK												
STATION MAKEGOOD OFFERS:												
M1	OK'D	BUY#4					MISSED: F-SA/1100P-1130P	NOV2(2/WK)	30S	\$2,000.00	(OCT26/12)	
							OFFER: TH-F/1100P-1135P	NOV1(2/WK)	30S	\$2,000.00	PLS ADVISE.	
CMT: TP AND NEWS RUNS LATE FRIDAY DUE TO COLLEGE FBALL												

REP HEADLINE# 6398469 TRF# 339034 REP: TEL# 703 528 7800 FAX# 703 528 7880

\$\$\$ UNAPPROVED REV #1 \$\$\$ ORDER WORKSHEET CREDIT ADVISORY: AGENCY CREDIT RISK !! OCT26/12 15.45

*** WFTV-TV *** HARRIS REPORT FROM REP **CHANGES**

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:	LINE#	:	:	:	:	:	DATE	DATE	:	:	:	:
CONTRACT TOTAL 48375.00												
TOTAL SPOTS 26												

MARKET TOTALS \$48,375 WFTV 100% WKMG 0% WESH 0% WOFL 0% WKCF 0% WRBW 0% CABL 0%
WOPX 0% WRDQ 0% EFTV 0%

SVC- NSI
DEMOS- RA35+*
MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE